# GUIDE TO INTERNATIONAL TRADE SERVICES



# Helping your Business to CONNECT, BELONG, INFLUENCE & SUCCEED Internationally

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# Welcome from the International Trade Team

### Helping your Business to CONNECT, BELONG, INFLUENCE & SUCCEED

At Surrey Chambers of Commerce, we are committed to supporting business especially those that are trading internationally.

Whether you are taking your first steps in expanding overseas, or an experienced exporting business, our International Trade team are on hand to help with advice and support, bringing huge benefits to your business.

As an accredited chamber of the British Chambers of Commerce (BCC), we are able to offer a range of International Trade services to our members, usually at a discounted rates. It is also through this link that we are able to voice the opinions and concerns of our members to the government both in the UK and within Europe.

Our International Trade team currently support over 300 businesses, ranging from micro-businesses to large multi-national corporations, with their export documentation. Last year we processed over 3500 export documents helping these businesses to get £71 million of goods into over 70 overseas markets.

Chamber members receive a discount of up to 50% off their export documentation so not only can we help you to get your goods to your customers overseas whilst avoiding the pit falls of customs compliance, but also help you save money.

As part of a global network with close links with over 40 overseas Chambers of Commerce, we are able to introduce you to these chambers to help your business establish within these countries. We also work closely with organisations including the Department of International Trade, Arab-British Chamber of Commerce, UK Export Finance to name but a few, bringing to you the latest news, information and opportunities available to you.

Membership to Surrey Chambers also benefits your entire business not just the Import/export department. I hope that you look at the prospect of joining our membership but should you have nay questions, please feel free to contact us.

We look forward to working with you in future.

**Kind Regards** 



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**Gary Hayes** 



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International Trade Manager

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**Robyn Jackman** Events Co-Ordinator & International Trade Support

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### Sarah Butcher

Membership Manager & ExportSurrey Project Lead

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"The service received from Surrey Chambers of Commerce is very efficient. The team are up-to-date with their knowledge and are always available to answer my questions" - Wandsworth Group

# Working with the right partners?

# Services we offer

### **CONNECTING you** to the experts

Surrey Chambers of Commerce have built, and are continuing to build working partnerships and relationships with strategic businesses and organisations to help your company to join the thousands of UK businesses that are taking the steps to expand their markets overseas.

Below are some of the working partners we work with:



We also work with members of Surrey Chambers of Commerce who are able to offer their advice and guidance to help your business.

### HELPING you on your export journey

- International Trade Documentation
- Letter of Credit Services
- Foreign Exchange Service
- Translation & Interpretation Service
- Training & Development
- Marine Insurance
- Intellectual Property
- Compliance and Conformity
- Logistics
- Department of International Trade
- UK Export Finance
- Institute of Export
- Overseas Chamber Network
- Value of Membership
- Contact Information

# **International Trade Documentation**

## **Export Documentation made easy**

Surrey Chambers of Commerce are proud to be working together with i2i Infinity who have created the e-Z Cert Electronic Documentation System.



This system, recognised by the British Chambers of Commerce, allows users of Surrey Chambers of Commerce export documentation service to apply for export documentation online, from any location and at any time and has been designed to improve accuracy and quality of certified documents whilst minimising delays.

Most documents can be applied for online and electronically stamped by the chamber the same day for printing at your desk.

#### The benefits of this system are:

- Quick and easy to use,
- Allows multiple users to access one account,
- Store multiple manufacturers, buyers and consignee information onto a secure database for quicker access on future applications,
- Easy to fix if any mistakes/errors found on application
- Be able to print the certified export document at your own office
- Online Chamber support to help should you have any problems
- Regularly updated with changes to export documentation regulations

#### REGISTER TODAY AT <u>www.e-zcert.com/uk</u>

#### ADDITIONAL DOCUMENTATION SERVICES

In addition to certifying Export documentation, we are also able to arrange the following services:

- Embassy Legalisation
- Apostille Service
- ATA Carnet Service

These are the documentation we can help with;

#### **CERTIFICATES OF ORIGIN**

Arab-British Certificates of Origin are required for consignments to Arab League States.

Document requirements and fees differ between the different countries.

**European Community Certificates of Origin** are used for exporting to any country other than the Arab League States.

**Egyptian-British Certificates of Origin** are required for consignments to Egypt. EC Certificates of Origin must be completed and submitted through us to the Egyptian-British Chamber of Commerce.

#### TRADE PREFERENCE DOCUMENTS

**EUR1 Certificates** establish the customs duty status for goods being exported to countries with preferential trading agreements within the EU.

A.TR Certificates are used for claiming preferential (reduced or zero) rates of duty for goods between the European Community and Turkey. Goods of Non-EU Origin must be in free circulation (all duties and taxes need be paid into the EU) to attach a zero rate of duty.

#### **OTHER DOCUMENTATION**

**Commercial Invoices and Packing Lists** may need to be certified to meet the requirements of the customs authority in the destination country. All documents

We can also certified the following documents:

- Certificates of Free Sale
- Certificate of Incorporation
- Certificates of Conformity
- Company Documents
- Export Registration Letters
- Business Visa Letters

To find out more about our export documentation service, please call 01483 735549 or e-mail export@surrey-chambers.co.uk

### **Saving Chambers members money on International payments**

Surrey Chambers of Commerce are able to offer its members a range of different foreign exchange options via the foreign exchange providers we work with.



The British Chambers of Commerce has partnered with exchange experts, Moneycorp to provide money saving foreign exchange to chamber members.

If you have international payments requirements, Moneycorp can help save hundreds, thousands, even tens of thousands every year.

#### **Key Benefits**

- Bank-beating exchange rates
- Expert market guidance at the end of the phone
- Fast online money transfer 24/7
- Safeguarded client funds

#### **Exclusive Member Package**

- Free Foreign exchange health check
- Low transfer fee Fixed at £5 for chamber members
- Free account opening Buy and sell any of 35 currencies



Premier FX is an FCA-authorised boutique currency exchange company. From our convenient Reigate office, we offer a personalised money transfer service to chamber members with international collections and payment needs. Our local offices in Spain and Portugal extend our service for those with business interests and second homes abroad

Premier FX rates are always competitive, saving you and your company significant costs. We charge <u>no fees or commissions</u> on trades over £1000.

#### **Premier FX personalised service summary**

- Fast, safe and secure
- Free currency planning and cash flow management advice
- Competitive exchange rates
- No minimum amounts
- Dedicated Account Director to advise on the timing of currency purchases
- PFX Online for 24/7 web-based transfers
- Fixed-rate, forward contracts up to 2 years, if required

Visit <u>www.premierfx.com</u> for more information

Premier FX is authorised and regulated by the UK Financial Conduct Authority.



When it comes to moving your money overseas, go with the experts. Equitrade FX prides itself in putting you the client first as your personal currency broker, helping you exchange funds around the world – whatever the reason.

Our competitive edge is our business model and personal service ethos. We have the ability to provide you with FX rates that are otherwise unobtainable through your bank, whilst keeping your funds safe and secure in a client segregated account with our partners, Royal Bank of Scotland.

Our parent company, Equitrade Capital was established in 2003 and is authorised and regulated by the FCA with a HMRC Certificate of Registration as a Money Service Business.

Our service is fast, personal, simple and secure.

Visit www.Equitradefx.co.uk for more information

### From Arabic to Zulu, we can make sure you are saying right words!

Surrey Chambers of Commerce are delighted to be working with some of the best experts in languages and translation. Find out how they can help your business.

#### CONSTRUCTIVE TRANSLATIONS

Constructive Translations offer translations you can trust.

We have 10 years experience delivering accurate, cost effective, culturally empathetic translations.

All our translators are certified native speakers and experienced industry specialists.

If you trade abroad let us help you achieve your global success.

Our network of linguists can work in all business languages, and with a wide variety of documents.

We can work on projects ranging from a few words to hundreds of pages, whatever your needs, let us help you achieve your global success.



Surrey Translation Bureau Your words, their language

Surrey Translation Bureau is an ISO certified translation company offering linguistic services in almost all language combinations across various genres. They have recently received the prestigious Corporate Member Award from the Institute of Translation and Interpreting, recognised for its high-quality, personalised service to clients and freelancers and rigorous company evaluation process.

If you are looking to export or have new overseas clients, we can provide accurate and quality translations. Whether it is in-house correspondence, marketing materials, website, technical manuals or legal records, our project managers will support you through the process.

#### Why use us:

- Over 30 years of experience
- Fast reliable translation
- Native, qualified experienced translators
- Dedicated project managers
- Confidentiality and rigorous quality control
- Additional services like Transcreation, DTP and legalisation offered

Special offers for members is available



STAR UK has been supporting Surrey businesses with their expansion into global markets for over 20 years and we're experts in tailoring our workflows and tools to suit you.

Our aim is to give you the best customer experience with an emphasis on high-quality translations, delivered on time. And as part of a network of companies worldwide.

We can offer a truly global service.

#### **Key Benefits**

- Quality translations from native speaker linguists
- Accurate terminology thanks to our specialists in your industry
- Personal relationship with your dedicated UK Project Manager
- Advice on best practices from the industry experts
- Reach a wider audience with multilingual videos
- We also offer copywriting, DTP and transcription services

#### Special offers for members is available

# **Training & Development**

# What training does Surrey Chambers of Commerce offer?

We work with Business Training (UK) Ltd, a leading training provider whose import export training courses are designed to provide individuals and companies with the essential skills and specialist knowledge to make international trade successful.

The trainers have many years of practical and commercial experience and employ training techniques to make the export import seminar enjoyable and informative.

Subjects covered include:

- Introduction to Export Procedures
- Understating Export Paperwork
- Understanding Incoterms 2010 Rules

Being nationally recognised by

- Classification of Goods Understanding Tariff and Commodity Codes
- Inward Processing Relief
- A foundation course on Importing



# The British Chambers of Commerce

All of Surrey Chambers of Commerce International Trade training courses are adapted to meet the requirements of the BCC National Trade Training Programme.

The object of this programme is to equip businesses throughout the UK with a highly skilled workforce to cater for the needs of an international market.

In order to succeed, candidates must demonstrate knowledge of the subject which is marked by external examiners.

On successful completion of the course each candidate receives a BCC accredited certificate, and for completing six of the ten courses merits a special presentation of a Foundation Award in International Trade.

"The courses offered by Surrey Chambers of Commerce are reasonably priced and held within the local area. The courses are run by an experienced International Trade professional with the whole course being run in a structured, yet informal way, allowing plenty of opportunity to ask questions relevant to my business needs. These courses are a necessity for any company that trades internationally and if that includes you, I recommend that you sign on to the next course."

Cathy Kilvington, ZED Tunnel Guidance

For the upcoming Training courses, please visit our events at <u>www.surrey-chambers.co.uk</u>

### FARNHAM CASTLE INTERCULTURAL TRAINING

#### THE KEY TO INTERNATIONAL BUSINESS SUCCESS!

Farnham Castle Intercultural Training is a Global Business Consultancy assisting organisations to develop their international competencies, strengthen their global presence, move successfully into new markets, improve their global performance and communicate effectively to work with anyone, anywhere in the world.

#### **Our Heritage**

Acknowledged as one of the world's leading providers of cross-cultural training, FCIT has over fifty years' experience in working with leading National and International companies, educational Institutes and British and Overseas Government Agencies.

Our clients turn their workforces into effective global teams.

#### Could we be of Value to you? Do you....

- need to recruit or develop a global workforce?
- employ frequent cross border travellers?
- relocate employees to other countries on temporary or longer term assignments?
- work with diverse, remote or virtual teams?
- wish to secure new business or develop existing international business in the global market place?

For more information about our learning solutions please talk to our Team and visit our Website: T. +44 (0)1252 720415 www.farnhamcastletraining.com

#### Why is it important to get Marine insurance?

Marine cargo Insurance is the insurance of property as it moves from place to place. Many transits, particularly international ones require two or more types of transport and the Act makes provision for them.

Whilst the word 'marine' conjures up the sea transits, marine insurance departments insure property conveyed by aircraft and road and rail vehicles as well. Under the Marine Insurance Act 1906 (MIA), in its opening sections, it will refers to 'marine losses' and to the 'marine adventure' and to 'maritime perils', and whilst he Act does not specifically mention air travel nor pure land-based transits, it is usual to see a clause in the policy document confirming its authority in all circumstances involving all modes of transit.

So, marine cargo insurance is a class of property insurance that insures property while in transit against loss or damage arising from perils associated with the navigation of the sea or air and subsequent land and inland waterways.



INSURANCE BROKERS & RISK MANAGERS

Sutton Winson is one of the UK's leading independent Risk Management and Insurance Specialists.

We pride ourselves on our personal service, getting to know your business and helping you to grow in the ever changing market. Bespoke offering: SMEs, large corporate businesses in the UK or globally, non-profit organisations, individuals and organisations that provide employee benefit schemes in a range of markets.

- **Commercial insurance including Marine Cargo**
- Trade Credit, Excise Bonds, business funding, vehicle finance
- Healthcare
- Health & Safety/Risk Management •

Special offers for members is available

#### Why is it important to get IP Protection?

Having the right type of intellectual property protection helps you to stop people stealing or copying:

- the names of your products or brands •
- your inventions
- the design or look of your products
- things you write, make or produce ٠

Copyright, patents, designs and trade marks are all types of intellectual property protection. You get some types of protection automatically, others you have to apply for.

UK Trademark registration only protects your rights in the UK and are registered on a first come first served basis.

A Community Trademark (EU trademark registration) protects your rights in the 28 member countries of the EU, making the Community Trademark the mark of choice for many businesses who currently trade abroad, or who plan to expand into Europe. and for those with an exit strategy in mind



Further advice and guidance can be found on the Intellectual Property Office page at www.gov.uk

or contact one of specialist members



www.vennershipley.co.uk



M.J.P. DEANS

www.wpt.co.uk

www.mjpdeans.com

# **Compliance & Conformity**

# Intertek

### www.intertek.com

Intertek is a leading Total Quality Assurance provider to industries worldwide. Our network of more than 1,000 laboratories and offices and over 42,000 people in more than 100 countries, delivers innovative and bespoke Assurance, Testing, Inspection and Certification solutions for our customers' operations and supply chains.

Assurance - Enabling you to identify and mitigate the intrinsic risk in your operations, supply chains and quality management systems.

**Testing -** Evaluating how your products and services meet and exceed quality, safety, sustainability and performance standards.

Inspection - Validating the specifications, value and safety of your raw materials, products and assets.

**Certification** - Formally confirming that your products and services meet all trusted external and internal standards.

Secure compliance of your products with the expertise of Intertek. Focus on selling your products and your core activity to your target import and export countries. Conformity assessment programmes provide assurance for consumers, brands and companies that products comply with the importing countries regulatory standards. Unsafe and unreliable products can result in injury, death or damage to property as well as the costs associated with product recalls, compensation claims and the damage to a brand's reputation. To successfully clear customs, Companies trading with these countries need to conform to these requirements. Failure to do so can result in severe delays in goods clearance, penalties or even shipments being returned. Certification provided by Intertek helps you to ensure that importer countries standards are met with smooth customs clearance. Intertek has the expertise of having carried out more product assessments for longer than any other accredited organisation and has issued over 1 million certificates and test reports globally

Intertek Export and Import related programmes in operation include:

- Conformity Assessment
- Pre-Shipment Inspection
- Related Import-Export Services

#### What is a Certificate of Conformity?

A Certificate of Conformity or inspection certificate states that goods comply with standards laid down by the destination country's authorities in terms of (for example) physical condition, quantity, and technical specification. The goods must be inspected, before shipment, usually at the exporter's premises, by an appointed inspection body. The exporter must pay for this service, and so should ensure that the cost is allowed for in quotations.

#### What is a Certificate of Free Sale and who issues these certificates?

UK traders, when exporting consumer products to certain markets, are required to provide certification that those products may be lawfully sold in the United Kingdom. To help exporters meet this requirement the Department for Business, Innovation & Skills (BIS) can provide a Certificate of Free Sale (CFS) provided the product is not regulated by another government department. Other government departments that issue CFS or equivalent documents are Department of the Environment, Food and Rural Affairs (DEFRA), the Department of Health (DH) and the Health and Safety Executive (HSE). They are issued free of charge to bona fide UK exporters. A CFS will normally only be issued by BIS for cosmetics, toiletries, detergents, approved disinfectants, domestic cleaners, industrial chemicals, chemical raw materials or food handling materials. They may also be issued for other chemical based products provided they do not fall to the responsibility of another government department. Health certificates, issued by the Department of Food and Rural Affairs (DEFRA), are required for all shipments of agricultural or fresh meat products. Phytosanitary and plant certificates, also issued by DEFRA, are required for exports of planting materials, trees and shrubs, and for certain raw fruits and vegetables.

#### Do I need a Certificate of Conformity / Certificate of Free Sale?

For some destination countries, a Certificate of Conformity is a legal requirement. In other cases, a Certificate of Conformity is a condition for payment specified in the terms of the Letter of Credit. In countries where a Certificate of Conformity is required, if a shipment does not have one, it is likely to be impounded.

A certificate of Free Sale is a document confirming that the goods in question are freely sold in the country of origin and may be required to allow your products to be freely sold in a new overseas market.

# Logistics

### By road, ship or air, our members will get you get your goods there!

Surrey Chambers of Commerce are delighted to be working with some of the best experts in logistics.

# BOOST YOUR EXPORTS FROM YEAR ONE WITH DHL EXPRESS



Taking your business to the world? We want to help you hit the ground running. That's why shipments are half-price for all members of Surrey Chambers of Commerce in their first year of exporting with DHL.

#### To qualify for this offer, you must;

- Be a member of Surrey Chambers,
- Have not shipped more than five times with DHL in the past 12 months and
- Be a UK registered business.

#### **Benefits**

- Massive savings every time you ship
- Opportunity to establish your business on an international scale with reduced cost pressures

• Recoup your Chamber membership cost from your very first shipment.

#### Terms and conditions apply.



#### 40 years Shipping Experience

Barton Freight Services has been providing freight forwarding and shipping solutions to destinations all over the world since 1976. We are a small family-run company, now under second generation ownership, with over 30 years combined experience within the industry across varied commodities and destinations.

#### Friendly, personal, efficient service

At Barton Freight Services we offer a friendly, personal, efficient service and cost-effective solutions for shipping goods via sea, air or road. Although historically we have specialised in shipping furniture and antiques, we welcome enquiries for all kinds of commercial shipments to any destination.

#### **Industry Leading Expertise**

Our aim is to take any potential stress out of your consignment, whether it be import or export. We use industry leading software with electronic links to shipping lines and HMRC, ensuring that we're always one step ahead – we understand the importance of accurate and time sensitive documentation!

#### **Our Service**

We are able to offer competitive rates for both Full Container Load (FCL) and smaller (LCL) shipments, as well as storage and packing solutions.



Contact us on: 01372 720 829 info@bartonfreight.com

#### Helping businesses sell overseas

Formally known as UK Trade and Investment (UKTI), they are responsible for promoting British trade across the world and ensuring the UK takes advantage of the huge opportunities open to us.

<u>www.great.gov.uk</u> has tailored support and advice for businesses on how to start exporting or increase the amount of goods and services they sell overseas.

#### You can:

- read guidance for new, occasional and frequent exporters
- find out about services offered by GREAT partners
- use the selling online overseas tool to find the best marketplaces to showcase your products online - you can take advantage of special deals negotiated by the government for UK businesses and find out more about the government's e-exporting programme
- apply for overseas export opportunities for your products or services
- sign up to the find a buyer service, which will allow you to promote your products and services to international buyers

#### You can also:

- search for events, trade fairs, missions and webinars relevant to your sector or overseas markets
- apply for a trade show access grant to attend an overseas event
- read new and improved export guides to selling overseas in France, Germany, China, India and the USA - we will soon be refreshing all of our country guides
- contact a trade adviser in your area

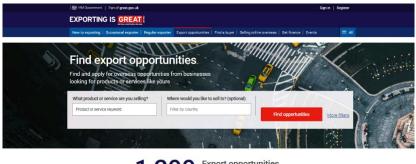
#### Who do I contact?

Companies in the South East with export enquiries should contact;

Email: info@tradesoutheast.com Telephone 0330 300 0012

#### Looking for new opportunities?

Visit the exporting is great website where you have can view different export opportunities within different sectors from across the world.







#### The service you'll be able to access:

- Access live opportunities so you can sell your product or service.
- Get alerts whenever an overseas company is looking for a product or service like yours.
- Reach new customers around the world with ease.
- Get support along each stage of exporting.



Department for International Trade

# **UK Export Finance**

# **Institute of Export**

UK Export Finance are the UK's export credit agency and a government department, working alongside the Department for International Trade as an integral part of its strategy and operations.

They work with 70 private credit insurers and lenders to help UK companies access export finance (the particular class of loans, insurance policies or bank guarantees that enable international trade to take place as easily and securely as possible). They exist to complement not compete with the private sector.

They help UK companies to:

- win export contracts by providing attractive financing terms to their buyers
- fulfil contracts by supporting working capital loans
- get paid by insuring against buyer default

They can support exports for any size of company and across all sectors, from capital goods to services and intangibles such as intellectual property.

#### How they work

Their export finance managers provide free and impartial consultations. They help UK companies to check they are getting the appropriate support and, if not, explore how to bridge any gaps.

Some of the products and services that they offer;

- Export insurance policy
- Bond support scheme
- Bond insurance policy
- Export working capital scheme
- Letter of Credit Guarantee Scheme
- Supplier Credit Financing Facility
- Buyer credit facility
- Local currency financing
- Direct Lending Facility
- Export Refinancing Facility
- Lines of credit
- Overseas investment insurance
- Debt conversion scheme



#### **Online Support**

Open to Export is the UK's online export community where people come together to help each other become smarter and more confident doing business abroad. Aimed at the novice exporter and backed by the Institute, government and business, UK companies can get free online advice from experts and exporters on anything to do with international growth.



#### **Doing Business Guides**

The Institute of Export & International Trade 'Doing Business Guides' are designed to advise and assist UK companies when looking to trade with and invest in opportunity-rich overseas markets.

The guides' contents focus on the market in question, how to approach that market and the help and support available, and include informative market overviews, plus details of business opportunities, listings with website links to British and Foreign Government support services and essential private sector service-provider profiles.



#### Qualifications

The IOE also offer a complete range of international trade qualifications, from those that have no experience, up to those who wish to qualify themselves to take a business degree. The Institute's qualifications are widely recognised as providing both employers and employees with the necessary international business practice linked to satisfying career planning and development.

# Visit <u>www.gov.uk/government/organisations/uk-export-finance</u> for more information or call the helpline on 020 7271 8010

#### http://www.export.org.uk/

### **Supporting your business overseas**

#### How we can help?

Surrey Chambers of Commerce are able to introduce members to any of the below Overseas Chambers of Commerce that are fully accredited to the British Chambers of Commerce. Each Overseas Chamber will be able to offer support and services to help UK businesses to get established in the relevant country.

Export

Britain

AFRICA	BRITISH CHAMBER OF BUSINESS IN SOUTHERN AFRICA	ASIA	BRITCHAM BRITCHAM BRITCHAM BRITCHAM	British Chamber of Commerce Myanmar	British Chamber of Commerce in Taipei
BRITISH CHAMBERS OF COMMERCE KENYA	British Business Group Tanzania	BritCham	<mark> 笑い</mark> China-Britain Business Council 英中贸易协会	British CHAMBER OF COMMERCE PHILIPPINES	BCCT
נער בי לביאי גבי לער שלי בי אי לער יו אור בי לביאי גבי לער שלי בי אי לער יו אור בי לביאי גבי לער שלי בי אי לער יו אור בי לביאי גבי לער אי לער אי לער יו	British Chamber of Commerce Zambia	The British Chamber of Commerce in Hong Kong 香港英商會	BC The British Chamber of Commerce in Japan	British Chamber of Commerce SINGAPORE	BB BRITISH BUSINESS GROUP VIETNAM
		UKINDIA BUSINESS COUNCIL		BCCK BRITISH CHAMBER OF COMMERCE IN KOREA	BRITISH CHAMBER OF COMMERCE IN KAZAKHSTAN

## **Oversea Chamber Network**





COBCOE is an independent, not-for-profit organisation representing British chambers of commerce and business associations throughout Europe. Acting as an umbrella organisation, they work with their members to advance international trade and business. Their core membership of British chambers of commerce and business associations in 35 European countries represents around 8,000 business members. A further 50 chambers of commerce and similar organisations based in the UK and around the world are affiliates.

They offer a platform for international trade and investment support, commercial services and best practice in business and their global network provides access to local market expertise and assists in building the local relationships and stakeholder engagement that help businesses to succeed.

of Commerce in Europe

# **Membership to Surrey Chambers of Commerce**

#### There is more to your membership than just International Trade services

Surrey Chambers of Commerce membership can benefit your entire company. Our Yearly Membership packages starts from £280 + VAT (Profile Membership – 2-5 employees) up to £1200 + VAT (Corporate Membership – 250 + employees) and further details can be found on our website – <u>www.surrey-chambers.co.uk</u>

Here's a quick overview of how your entire business can benefit from membership with us....



You can take advantage of one of our discounted member offers offered by British Chambers of Commerce partners, AXA PPP, AA Breakdown and Westfield Health. Or you can take advantage of one of our member-2-member discount offers exclusive for members of Surrey Chambers.

> You can pass on your knowledge or celebrate success by writing a news article for our bi-monthly Chamber Magazine which is distributed to over 10000 businesses. You can also advertise your business in the magazine for a cost.



We can represent your on any subject on a local, national or international platform with many of our team meeting regularly with local and national government bodies, or feeding into the British Chambers of Commerce who can represent businesses nationally and internationally.

Anyone from your business can attend our events. These include our free-to-attend Members Networking Evenings, which are designed to give you opportunity to meet fellow chamber members and the Chamber team. From Morning Breakfast meetings to our flagship events, there is ample opportunity to meet new faces and old.



Want to entertain clients or reward staff? We hold various social events throughout the year as well as having our own Golf Society that play on some of Surrey's most prestigious courses.

The best thing about being a member is that you are part of a network. If you need help and advice, we are able to help you find the answers and support, either within our own wealth of knowledge or within our membership.

SUPPORT

GUIDANCE

ADVICE

Connect a member of the Surrey Chambers team TODAY on 01483 735540 to find out more about membership.

www.surrey-chambers.co.uk

export@surrey-chambers.co.uk

Surrey Chambers of Commerce The Ultimate Business Network

Main Switchboard: 01483 735540 International Trade Dept: 01483 735549

Surrey Chambers of Commerce Unit 14a Monument Way East Woking, Surrey GU21 5LY